



Board of County Commissioners Agenda Request

2F
Agenda Item #

Requested Meeting Date: February 12, 2019

Title of Item: Motor Pool Vehicle Purchase

<input type="checkbox"/> REGULAR AGENDA <input checked="" type="checkbox"/> CONSENT AGENDA <input type="checkbox"/> INFORMATION ONLY	Action Requested: <input checked="" type="checkbox"/> Approve/Deny Motion <input type="checkbox"/> Adopt Resolution (attach draft) <small>*provide copy of hearing notice that was published</small>	<input type="checkbox"/> Direction Requested <input type="checkbox"/> Discussion Item <input type="checkbox"/> Hold Public Hearing*
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Submitted by: Jessica Seibert	Department: Administration
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Presenter (Name and Title):	Estimated Time Needed:
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Summary of Issue:

Please see the attached memo and supporting documentation.

Alternatives, Options, Effects on Others/Comments:

Recommended Action/Motion:

Approve purchase of two 2019 AWD Chevrolet Equinoxes from Brandl Chevrolet at a cost of \$23,870 each, with trade-ins of two 2014 Ford Escapes for \$17,500 combined, for a total price of \$30,240, plus taxes and fees.

Financial Impact:

Is there a cost associated with this request? Yes No

What is the total cost, with tax and shipping? \$

Is this budgeted? Yes No *Please Explain:*

AITKIN COUNTY ADMINISTRATION

Aitkin County Courthouse
217 Second Street N.W. Room 134
Aitkin, MN 56431
218-927-3093
Fax: 218-927-7374

TO: County Board
FROM: Jessica Seibert, County Administrator
RE: Motor Pool Vehicle Purchase
DATE: February 5, 2019

Our Motor Pool Fleet currently consists of 10 vehicles. They are:

- 6 Ford Escapes
- 2 Chevrolet Equinoxes
- 1 Chevrolet Traverse
- 1 Ford Taurus

In 2019 Motor Pool budgeted for replacement of the two oldest Motor Pool vehicles with two 2019 Ford Escapes or Chevrolet Equinoxes.

Aitkin Motor Company and Brandl Chevrolet were asked to provide quotes with government pricing for basic front wheel drive vehicles, along with pricing for All Wheel Drive (AWD) vehicles, and to provide trade-in offers for our two 2014 Ford Escapes.

Attached is the tabulation of quotes received, along with supporting documentation provided by Aitkin Motors and Brandl Chevrolet.

In consideration of past Board practice and direction, knowing that staff appreciates the safety AWD vehicles offer, and keeping within budget, staff recommends the following:

Brandl Chevrolet – Option #2: The purchase of two 2019 AWD Chevy Equinoxes from Brandl Chevrolet at a cost of \$47,740 with trade-in values for the two 2014 Ford Escapes of \$17,500, for a total cost of \$30,240, plus taxes and fees.

- Please note: In 2019 Motor Pool budgeted \$48,000 for vehicle replacement and budgeted \$18,000 for revenue for the combined trade-in values of the two 2014 Ford Escapes.

Motor Pool Quotes for Vehicles

Aitkin Motors

\$ 19,900 2019 Ford Escape S (front wheel drive)
\$ 23,206 2019 Ford Escape SE with AWD

Trade-in allowance for two 2014 Ford Escape S
\$ 7,500
\$ 8,000
Total \$ 15,500

Option #1 - 2019 Ford Escape S (front wheel drive)

2 @ \$19,900 \$ 39,800
Trade ins (2) \$ (15,500)
Total \$ 24,300

Option #2 - Two Escapes with AWD

2 @ \$23,206 \$ 46,412
Trade ins (2) \$ (15,500)
Total \$ 30,912

Option #3 - One Ford Escape with front wheel drive + one with AWD

FWD \$ 19,900
AWD \$ 23,206
Trade ins (2) \$ (15,500)
Total \$ 27,606

Brandl Chevrolet

\$ 22,251 2019 Chev Equinox LS (front wheel drive)
\$ 23,870 2019 Chev Equinox LS with AWD

Trade-in allowance for two 2014 Ford Escape S
\$ 8,500
\$ 9,000
Total \$ 17,500

Option #1 - 2019 Chev Equinox with front wheel drive

2 @ \$22,251 \$ 44,502
Trade ins (2) \$ (17,500)
Total \$ 27,002

Option #2 - Two Equinox's with AWD

2 @ \$23,870 \$ 47,740
Trade ins (2) \$ (17,500)
Total \$ 30,240

Option #3 - One Chevy Equinox with front wheel drive + one with AWD

FWD \$ 22,251
AWD \$ 23,870
Trade ins (2) \$ (17,500)
Total \$ 28,621

SUV		<ul style="list-style-type: none"> • <i>New vehicle must have four doors, automatic transmission, power steering, air conditioning, and warranty</i> • <i>Please include 2 sets of keys/fobs in quote, plus a separate quote for two additional keys/fobs</i> 													
Vehicle Identification Number (if used)	Year	Make	Model	Current Miles	Engine	Warranty	Features – Check all applicable options						FWD	AWD	Quote
							Power Locks	Power Windows	Remote Entry	Rear Defrost	Cruise Control				
	2019	Ford	Escape S	new	2.5L	3yr 36k bb 5yr 60k pt	x	x	x	x	x	X		\$19,990	
	2019	Ford	Escape	new	1.5L eco	3yr 36k bb 5yr 60k pt	x	x	x	x	x		X	\$23,206	
Trade in Value for:															
1FMCU0F71EUD65904	2014	Ford	Escape S	73,230										\$7,500	
1FMCU0F78EUE28495	2014	Ford	Escape S	59,438										\$8,000	

Vendor AITKIN MOTOR CO Printed Name of Person Submitting Quote JEFF KJELSTROM

LOU-009396 MN 9-NORMAL, NB, 109396, KA021 3275

120190109 BLEND 5396 ULC CERT CERT CERT TRD U R MN RAMP BUMP CAMP BOOK EXFL

1FMCU0F71 KUB03828 NB FU13



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VEHICLE DESCRIPTION

ESCAPE FWD

KU B03828

2019 ESCAPE S FWD
105.9" WHEELBASE
2.5L I-VCT ENGINE
6-SPD AUTO TRANS W/SLCTSHFT

EXTERIOR
INGOT SILVER METALLIC
INTERIOR
GRAY/BLACK CLOTH SEATS

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

- | | | | |
|--|--|---|--|
| <p>EXTERIOR</p> <ul style="list-style-type: none"> ACTIVE GRILLE SHUTTERS EASY FUEL CAPLESS FILLER HEADLAMP COURTESY DELAY HEADLAMPS - AUTO HALOGEN INTEGRATED SPOTTER MIRRORS MIRRORS - POWER GLASS REAR INT WIPER/WASH/DFRST | <p>INTERIOR</p> <ul style="list-style-type: none"> 1-TOUCH DOWN DRIVER WINDOW 4-WAY FRT HEAD RESTRAINTS 80/40 SPLIT FOLD REAR SEAT CARPETED FLOOR MATS CLOTH BUCKET FRONT SEATS DUAL VISOR VANITY MIRRORS ILLUMINATED ENTRY SYSTEM MANUAL A/C, SINGLE ZONE MANUAL DRIV SEAT - 6-WAY MANUAL PASS SEAT - 4-WAY POWERPOINTS - 12V SMART CHARGING USB PORT(1) STEERING:TILT/TELESCOPE, CRUISE & AUDIO CONTROLS | <p>FUNCTIONAL</p> <ul style="list-style-type: none"> 4.2" LCD CTR STACK SCREEN AM/FM/MP3, 6 SPEAKERS BRAKES, 4-WHEEL DISC/ABS CURVE CONTROL ELECTRIC PARKING BRAKE MYKEY® POWER LOCKS AND WINDOWS POWER STEERING W/EPAS REAR VIEW CAMERA REMOTE KEYLESS ENTRY SYNC® WITH APPLINK® | <p>SAFETY/SECURITY</p> <ul style="list-style-type: none"> ADVANCETRAC® WITH RSC® AIRBAG - DRIVER KNEE AIRBAGS - DUAL STAGE FRONT AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT AIRBAGS - SAFETY CANOPY® LATCH CHILD SAFETY SYSTEM PERSONAL SAFETY SYSTEM™ SECURILOCK® ANTI-THEFT SYS SOS POST-CRASH ALERT SYS™ TIRE PRESSURE MONIT SYS |
|--|--|---|--|

WARRANTY

- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

<p>INCLUDED ON THIS VEHICLE (MSRP)</p> <p>EQUIPMENT GROUP 100A</p> <p>OPTIONAL EQUIPMENT/OTHER</p> <p>171 STEEL WHLS W/PNTD COVERS 236/56R17 LRR A/S BSW TRRS 100F01 FRONT LICENSE PLATE BRACKET FLEX FUEL ETHANOL</p>	<p>PRICE INFORMATION (MSRP)</p> <p>BASE PRICE \$24,105.00</p> <p>TOTAL OPTIONS/OTHER</p> <p>TOTAL VEHICLE & OPTIONS/OTHER 24,105.00</p> <p>DESTINATION & DELIVERY 1,095.00</p>
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EPA DOT Fuel Economy and Environment

Fuel Economy

24 MPG
combined city/hwy

21 city 29 highway 4.2 gallons per 100 miles

Small SUVs range from 18 to 37 MPG. The best vehicle rates 136 MPG. Values are based on gasoline and do not reflect performance and ratings based on E85.

Driving Range
Gasoline: 389 miles
Ethanol (E85): 292 miles

Flexible-Fuel Vehicle Gasoline-Ethanol (E85)

You spend \$1,000 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$1,600

Fuel Economy & Greenhouse Gas Rating (tailpipe only) 5 (Best)

Smog Rating (tailpipe only) 3 (Best)

This vehicle emits 369 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.55 per gallon. This is a dual-fueled automobile. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fuelconomy.gov
Calculate personalized estimates and compare vehicles.

Smartphone QR Code

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash
Driver ★★★★★
Passenger ★★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash
Front seat ★★★★★
Rear seat ★★★★★
Based on the risk of injury in a side impact.

Rollover ★★★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

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FORD PROTECT

Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer or visit www.FordOwner.com.

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 1FMCU0F71KUB03828 TO 48028

Mag & Data rates may apply. Text HELP for help.

www.ford.com/help/privacy-terms/

RAMP ONE	RA2K	RAIL	<p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your dealer for details or visit www.ford.com/finance.</p>	<p>TOTAL MSRP \$25,200.00</p> <p>KA021 N RB 2X 950 069396 01 02 19</p>
RAMP TWO	ITEM #: 58-2087 O/T 2			
<p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p>				

MECHANICAL

- Electric Parking Brake
- Engine – 2.5L i-VCT with Flex-Fuel Capability
- Four-Wheel Disc Brakes with Anti-Lock Brake System (ABS)
- Transmission – 6-speed Automatic with SelectShift® Capability

EXTERIOR

- Active Grille Shutters
- Beltline Molding – Black
- Black – Molded-in-Color
 - Door Handles
 - Grille
 - Rocker Panel
 - Skid Plates – Front and Rear
- Bumpers/Fascia – Body-Color Upper/Molded-in-Color Lower
- Configurable Daytime Running Lamps (DRL)
- Easy Fuel® Capless Fuel-Filler
- Front Fender – Chrome/Black
- Manual Liftgate
- Tires
 - 235/55 R17 Low-Rolling-Resistance All-Season (A/S) BSW
 - Mini Spare
- Wheels
 - 17" Steel with Sparkle Silver-Painted Covers
 - Mini Space-Saver
 - Wheel Nut Wrench and Jack
- Wipers
 - Windshield – Variable-Intermittent/Continuous
 - Rear Window – Fixed-Intermittent/Continuous

INTERIOR/COMFORT

- Center Floor Console with Armrest
- Climate Control
 - Cabin Particulate Air Filter
 - Manual Single Zone
- Cruise Control
- Cupholders – (6)
- Driver's Side Footrest
- Floor Mats – Carpeted Front and Rear
- Grab Handles – Driver and Front Passenger, Second Row – two (2), includes Coat Hooks.
- Instrument Panel
 - EcoMode
 - Ice Blue® Lighting
 - Message Center
 - Outside Temperature Display
 - Trip Computer
- Lighting
 - Front Map Lights
 - Illuminated Entry System with Courtesy Lamp Delay
 - Rear Cargo Area Light
 - Second Row Dome Light
- Powerpoints (12V) – three (3) – Front of Center Console, Rear of Center Console and Cargo Area
- Seats
 - Cloth
 - Five Passenger
 - 6-Way Manual Driver (Fore/Aft, Up/Down, Recline)
 - 4-Way Manual Front Passenger (Fore/Aft with Manual Recline)
 - Second Row 60/40 Split-Fold-Flat and Reclining
- Steering Column – Manual Tilt/Telescoping

INTERIOR/COMFORT (continued)

- Steering Wheel
 - Cruise Control
 - Redundant Audio Controls
 - Urethane
- Storage
 - Front Row: Center Console Armrest, Locking Swing Bin Glove Box with Light, Media Bins (two (2); in front and in center of the Console with CD Storage), Overhead Console with Sunglasses Storage
 - Second Row: Passenger Seat Back Map Pocket
- Visor Vanity Mirrors (Driver and Front Passenger)
- Windows, Power – Front One-Touch Down Feature (Driver only)

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
 - Driver and Front Row Passenger Dual-Stage
 - Driver Knee
 - Front-Seat Mounted Side-Impact
 - Safety Canopy® System – Front and Second Row Safety Canopy® Side-Curtain with Rollover Sensor
- Cargo Tie-Down Hooks – four (4)
- Center High-Mounted Stop Lamp (CHMSL)
- Curve Control
- Day/Night Rearview Mirror – Manually Adjustable
- Door Locks
 - Autolock/Autounlock
 - Child-Safety Rear
 - Power Lock/Unlock
- Electronic Traction Control
- Front-Passenger Sensing System
- Headlamps – Halogen Reflector
- Head Restraints
 - Four-Way Manually Adjustable Driver and Front-Passenger
 - Two-Way Manually Adjustable Second Row (Left and Right; Center Head Restraint is fixed position.)
- LATCH (Lower Anchors and Tether Anchors for Children) on Rear Outboard Seat Positions
- Mirrors, Sideview – Power Glass with Integrated Blind Spot Mirrors and Black Molded-in-Color (MIC) Caps
- MyKey®
- Personal Safety System™¹
- Rear View Camera
- Rear-Window Defroster and Washer
- Safety Belts
 - Front Row – Belt-Minder® (Front Safety Belt Reminder)
 - Front Row Height Adjustable
 - Second Row Outboard and Center Seat Shoulder
 - Three-Point Safety Belts on all (5) Seating Positions
- SecuriLock® Passive Anti-Theft System (PATS) (S and SE Series)
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS)
- Torque Vectoring Control

¹ Personal Safety System™ for driver and front passenger includes dual-stage front airbags, safety belt pretensioners, safety belt energy-management retractors, safety belt usage sensors, driver's seat position sensor, crash severity sensor, restraint control module and Front-Passenger Sensing System.

**2019 ESCAPE S
STANDARD EQUIPMENT****DRIVER ASSIST TECHNOLOGY**

- Headlamps – Autolamp (Automatic On/Off) with Headlamp Courtesy Delay
- SYNC®
 - Enhanced Voice Recognition Communication and Entertainment System
 - 911 Assist®
 - 4.2" LCD Screen in Center Stack
 - AppLink®
 - Smart Charging USB port – one (1)

FUNCTIONAL

- Audio
 - AM/FM Stereo
 - MP3 Capable
 - Six (6) Speakers
 - Speed-Compensated Volume
 - USB Media Hub
- Battery Saver
- Brake Assist
- Compass
- Electric Power-Assisted Steering (EPAS)
- Front and Rear Stabilizer Bar
- Intelligent Oil-Life Monitor®
- Provisions for Roof Rack Mounting – Blanking Plugs
- Remote Keyless-Entry System – Key with Integrated Key FOB
- Transmission Oil Cooler
- Variable-Assist Rack-and-Pinion Steering

* = New for this model year

LOU-008763

MN

9-NORMAL, NB, 108763, KA161

6437

120190125 BLEND 5992

ULC CERT CERT CERT TRD U R MN RAMP BUMP CAMP BOOK EXFL



1FMCU9GD9

KUB04296 NB

GU13



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VEHICLE DESCRIPTION

ESCAPE 4WD

2019 ESCAPE SE 4WD
105.9" WHEELBASE
1.5L ECOBOOST ENGINE
6-SPD AUTO TRANS W/SLCTSHFT

KU B04296

EXTERIOR
MAGNETIC METALLIC
INTERIOR
GRAY/BLACK CLOTH SEATS

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- ACTIVE GRILLE SHUTTERS
- DOOR HANDLES - BODY COLOR
- DUAL EXHAUST CHROME TIPS
- EASY FUEL® CAPLESS FILLER
- FOG LAMPS
- HEADLAMP COURTESY DELAY
- HEADLAMPS - AUTO HALOGEN
- MIRRORS - POWER GLASS
- PRIVACY GLASS - REAR DOORS
- REAR INT WIPER/WASH/DFRST

INTERIOR

- 1 TOUCH UP/DOWN FRT/RR WIN
- 4-WAY FRT HEAD RESTRAINTS
- 60/40 SPLIT FOLD REAR SEAT
- CARPETED FLOOR MATS
- DUAL ILLUM VIS VANITY MIRR
- DUAL ZONE AUTO CLIMATE CTL
- HTD FRT SEATS - 10-WAY PWR
- DRV & 4-WAY MANUAL PASS
- ILLUMINATED ENTRY SYSTEM
- POWERPOINTS - 12V
- SMART CHARGING USB PORT(2)
- STEERING-TILT/TELESCOPE, CRUISE & AUDIO CONTROLS

FUNCTIONAL

- AM/FM/MP3, 6 SPEAKERS
- AUTO START STOP TECH
- BRAKES, 4-WHEEL DISC/ABS
- ELECTRIC PARKING BRAKE
- FORDPASS™ CONNECT 4GWI-FI HOTSPOT TELEMATICS MODEM
- INTELLIGENT ACCESS W/PUSH BUTTON START
- MYKEY®
- POWER STEERING W/EPAS
- REAR VIEW CAMERA
- REMOTE START SYSTEM
- SECURICODE KEYLESS KEYPAD
- SIRIUSXM® - SVC N/A AKAH1
- SYNC®3 8" SCRIN W/APPLINK®

SAFETY/SECURITY

- ADVANCETRAC® WITH RSC®
- AIRBAG - DRIVER KNEE
- AIRBAGS - DUAL STAGE FRONT
- AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT
- AIRBAGS - SAFETY CANOPY®
- LATCH CHILD SAFETY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- SOS POST-CRASH ALERT SYS™
- TIRE PRESSURE MONIT SYS

WARRANTY

- 3YR/35,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 6YR/60,000 ROADSIDE ASSIST

INCLUDED ON THIS VEHICLE

(MSRP)

EQUIPMENT GROUP 800A

OPTIONAL EQUIPMENT/OTHER

- 235/55R17 LRR A/S BSW TIRES
- U8G01
- FRONT LICENSE PLATE BRACKET
- 17" SPARKLE SILVER PTD ALUM WHL

NO CHARGE
NO CHARGE

PRICE INFORMATION

BASE PRICE \$28,000.00
TOTAL OPTIONS/OTHER
TOTAL VEHICLE & OPTIONS/OTHER 28,000.00
DESTINATION & DELIVERY 1,095.00

RAMP ONE			TOTAL MSRP \$29,095.00
RA2K			
RAMP TWO		RAIL	<p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your dealer for details or visit www.ford.com/finance.</p>
	ITEM #:	58-S000 O/T 2	
<p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p>			KA161 N RB 2X 950 D08763 01 16 19

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

24 MPG
combined city/hwy

22 city
28 highway

4.2 gallons per 100 miles

Small SUVs range from 18 to 120 MPG. The best vehicle rates 136 MPGe.

You spend \$1,000

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$1,600

Fuel Economy & Greenhouse Gas Rating (tailpipe only) **Smog Rating** (tailpipe only)

1 5 10 Best

1 7 10 Best

This vehicle emits 370 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.55 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fuelconomy.gov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash Driver Passenger ★★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash Front seat Rear seat ★★★★★
Based on the risk of injury in a side impact.

Rollover ★★★★★
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

FordPass™ Connect

With a FordPass Connect-equipped vehicle, you can use FordPass to:

- Access Vehicle Control Features
- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range.
- Receive vehicle health alerts.
- Activate 4G LTE Wi-Fi Hotspot
- New vehicles include a complimentary 3-month or 3GB data Wi-Fi trial.
- Connect up to 10 Wi-Fi-equipped devices.

Ask your sales consultant for more details.



Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer or visit www.FordOwner.com.

1FMCU9GD9KUB04296

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 1FKUB04296 TO 8882

Msg & Data rates may apply. Text HELP for help.

www.ford.com/help/privacy-terms/

2019 ESCAPE SE STANDARD EQUIPMENT

ALL \$ EQUIPMENT PLUS:**MECHANICAL**

- Engine – 1.5L EcoBoost® with Auto Start-Stop Technology

EXTERIOR

- Beltline Molding – Bright
- Door Handles – Body-Color
- Exhaust Tips, Dual – Chrome
- Fog Lamps
- Grille, Upper – Painted Silver Bars and Plinth with Chrome Bar Insert and Chrome Surround
- Privacy Glass – Second Row Side and Liftgate
- Skid Plates – Molded-in-Color Silver, Front and Rear
- Tires – 235/55R17 Low-Rolling-Resistance All-Season (A/S) BSW
- Wheels – 17" Sparkle Silver-Painted Aluminum

INTERIOR/COMFORT

- Acoustic Laminate Glass – Front-Row Side Windows
- Climate Control – Dual-Zone Electronic Automatic Temperature Control (DEATC) with Rear Air Duct
- Seats
 - Unique Cloth
 - Heated Front Row
 - 10-Way Power Driver Seat (includes Power Lumbar and Power Recline)
 - Rear Center Armrest (Fold-Down with Two (2) Cupholders)
- Sliding Sun Visors with Illuminated Vanity Mirrors (Driver and Front Passenger)
- Storage – Second Row: Driver Seat Back Map Pocket
- Windows, Power – One-Touch-Up/Down Front and Rear

SAFETY/SECURITY

- Mirrors, Sideview – Power Glass with Integrated Blind Spot Mirrors and Gloss Body-Color Caps (Integrated Blind Spot Mirrors not included when equipped with BLIS®)
- Perimeter Alarm

DRIVER ASSIST TECHNOLOGY

- ★ FordPass Connect™
 - 4G LTE Wi-Fi hotspot connects up to 10 devices¹
 - Remotely start, lock and unlock vehicle²
 - Schedule specific times to remotely start vehicle²
 - Locate parked vehicle²
 - Check vehicle status²
- SYNC® 3
 - Enhanced Voice Recognition Communications and Entertainment System
 - 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability
 - AppLink®
 - 911 Assist®
 - Apple CarPlay™ and Android Auto™ Compatibility
 - Smart-Charging USB Ports – two (2)

¹ Includes a complimentary trial subscription of 3 months or 3 gigabytes – whichever comes first, Wireless Service Plan required after trial subscription ends. Visit www.att.com/ford to start complimentary trial and sign up for a Wireless Service Plan.

² Includes service for one (1) year from the vehicle sale date as recorded by the dealer.

FUNCTIONAL

- Audio – SiriusXM® Radio

Note: Includes a six (6)-month prepaid subscription. Service is not available in Alaska and Hawaii.

Note: SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

- ★ Intelligent Access with Push-Button Start
- ★ Keyless-Keysets – Passive Keys, Two (2)
- ★ Remote Start System
- SecuriCode™ Keyless-Entry Keypad

2019 Chevrolet Equinox FWD LS

MSRP 27,095

Buy for 22,251

$$\begin{array}{r} 22,251 \\ - 8,500 \text{ 14 ESCAPE FWD} \\ \hline 13,751 \\ + \\ + \end{array}$$

with 73K

$$\begin{array}{r} 22,251 \\ - 9,000 \text{ 14 ESCAPE FWD} \\ \hline 13,251 \\ + \\ + \end{array}$$

with 63K

Comes with 2 Key Fobs N/C

Each extra fob is \$ 195 + TAX
+ program

Color choices Blue, Gray, Sand, Silver, White, Black



2019 Chevrolet Equinox FWD LS

[Retail] 2019 Chevrolet Equinox (1XP26) FWD 4dr

Standard Equipment

Mechanical

Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT (170 hp [127.0 kW] @ 5600 rpm, 203 lb-ft of torque [275.0 N-m] @ 2000 - 4000 rpm) (STD)

Transmission, 6-speed automatic, electronically-controlled with overdrive includes Driver Shift Control (STD)

GVWR, 4464 lbs. (2025 kg)

Axle, 3.50 final drive ratio (FWD only.)

Fuel, gasoline, E15

Engine control, stop-start system

Driver Shift Controls

Front-wheel drive

Suspension, front MacPherson strut

Suspension, rear 4-link

Brakes, 4-wheel antilock, 4-wheel disc 16" front and rear

Brake, electronic parking

Brake lining, high-performance, noise and dust performance

Exhaust, single outlet

Mechanical jack with tools

Exterior

Wheels, 17" (43.2 cm) aluminum (STD)

Tires, P225/65R17 all-season blackwall (STD) (FWD only.)

Wheel, spare, 16" (40.6 cm) steel

Tire, compact spare, T135/70R16 blackwall

Trim, Black lower window

Active aero shutters

Headlamps, halogen composite

Headlamp control, automatic on and off with automatic delay

Glass, acoustic, laminated windshield

Glass, solar absorbing, light

Mirror caps, Black

Mirrors, outside heated power-adjustable, manual-folding

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Data Version: 7468. Data Updated: Jan 18, 2019 9:37:00 PM PST.



[Retail] 2019 Chevrolet Equinox (1XP26) FWD 4dr

Exterior

Liftgate, rear manual

Door handles, body-color

Entertainment

Audio system, Chevrolet Infotainment 3 system, 7" diagonal color touchscreen, AM/FM stereo. Additional features for compatible phones include: Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Apple CarPlay and Android Auto capable. (STD)

Audio system feature, 6-speaker system

Noise control system, active noise cancellation

SiriusXM Satellite Radio, delete

Antenna, roof-mounted (Black.)

Bluetooth for phone personal cell phone connectivity to vehicle audio system (Go to my.chevrolet.com/learn to find out which phones are compatible with the vehicle.)

Chevrolet 4G LTE and available built-in Wi-Fi hotspot offers a fast and reliable Internet connection for up to 7 devices; includes data trial for 1 month or 3GB (whichever comes first) (Available Wi-Fi requires compatible mobile device, active OnStar service and data plan. Data plans provided by AT&T. Visit onstar.com for details and system limitations.)

Interior

Seats, front bucket (STD)

Seat adjuster, driver 4-way manual, fore/aft, up/down

Seat adjuster, front passenger 4-way manual

Seat, rear split-folding with center armrest

Head restraints, 2-way adjustable (up/down), front

Floor mats, carpeted front

Floor mats, carpeted rear

Steering wheel, 3-spoke, deluxe

Steering column, tilt and telescoping

Steering wheel controls, audio, phone interface and driver information center controls

Speedometer, miles/kilometers

Display, driver instrument information enhanced, monochromatic

Window, power with driver Express-Up and Down

Window, power with front passenger Express-Down

Windows, power, rear with Express-Down

Door locks, power with lock-out protection

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[Retail] 2019 Chevrolet Equinox (1XP26) FWD 4dr

Interior

Keyless Open, includes extended range Remote Keyless Entry
Keyless Start, push-button
Cruise control, electronic with set and resume speed
Theft-deterrent system, unauthorized entry
Remote panic alarm
Air conditioning, semi-automatic, single-zone
Defogger, rear-window electric
Power outlet, front auxiliary, 12-volt
USB ports, 2, with auxiliary input jack, located in front center stack storage area
USB charging-only ports, 2, located in the rear of the floor console
Mirror, inside rearview manual day/night
Visors, driver and front passenger illuminated vanity mirrors, covered
Assist handle, driver
Assist handle, front passenger
Assist handles, rear outboard
Map pocket, driver seatback
Map pocket, front passenger seatback
Shift lever, urethane
Power outlet, cargo area auxiliary, 12-volt

Safety-Mechanical

StabiliTrak, stability control system with Traction Control
Daytime Running Lamps, separate cavity, LED

Safety-Interior

Air bags, dual-stage, frontal, driver and right front passenger with Passenger Sensing System, thorax side-impact, seat mounted, driver and right front passenger, roof-rail, side front and rear outboard seating positions (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

OnStar and Chevrolet connected services capable (Fleet orders receive a 3-month trial. Visit onstar.com for coverage map, details and system limitations. Services vary by model.)

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[Retail] 2019 Chevrolet Equinox (1XP26) FWD 4dr

Safety-Interior

Chevrolet Connected Access with 10 years of standard connectivity which enables services such as, Vehicle Diagnostics, Dealer Maintenance Notification, Chevrolet Smart Driver, Marketplace and more (Limitations apply. Not transferable. Standard connectivity available to original purchaser for ten years from the date of initial vehicle purchase for model year 2018 or newer Chevrolet vehicles. See onstar.com for details and further plan limitations. Connected Access does not include emergency or security services. Availability and additional services enabled by Connected Access are subject to change.)

Rear Vision Camera

Rear Seat Reminder

Door locks, rear child security, manual

Teen Driver configurable feature that lets you activate customizable vehicle settings associated with a key fob, to encourage safe driving behavior. It can limit certain vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

Tire Pressure Monitor, manual learn with Tire Fill Alert (Does not apply to spare tire.)

Horn, dual-note

WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Drivetrain Note: Qualified Fleet Purchases: 5 Years/100,000 Miles

Corrosion Years (Rust-Through): 6

Corrosion Years: 3

Corrosion Miles/km (Rust-Through): 100,000

Corrosion Miles/km: 36,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

Roadside Assistance Note: Qualified Fleet Purchases: 5 Years/100,000 Miles

Maintenance Note: 1 Year/1 Visit

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2019 Chevrolet Equinox FWD LS

[Retail] 2019 Chevrolet Equinox (1XP26) FWD 4dr

Window Sticker

SUMMARY

[Retail] 2019 Chevrolet Equinox (1XP26) FWD 4dr LS w/1LS

MSRP:\$25,900.00

Interior:Medium Ash Gray, Premium Cloth seat trim

Exterior 1:Storm Blue Metallic

Exterior 2:No color has been selected.

Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT

Transmission, 6-speed automatic, electronically-controlled with overdrive

OPTIONS

CODE	MODEL	MSRP
1XP26	[Retail] 2019 Chevrolet Equinox (1XP26) FWD 4dr LS w/1LS	\$25,900.00
OPTIONS		
1LS	LS Preferred Equipment Group	\$0.00
5CX	Tires, P225/65R17 all-season blackwall	\$0.00
AR9	Seats, front bucket	\$0.00
FE9	Emissions, Federal requirements	\$0.00
FJM	Axle, 3.50 final drive ratio	\$0.00
G35	Storm Blue Metallic	\$0.00
H72	Medium Ash Gray, Premium Cloth seat trim	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system, 7" diagonal color touchscreen, AM/FM stereo.	\$0.00
LYX	Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT	\$0.00
MNH	Transmission, 6-speed automatic, electronically-controlled with overdrive	\$0.00
RSB	Wheels, 17" (43.2 cm) aluminum	\$0.00

SUBTOTAL	\$25,900.00
Adjustments Total	\$0.00
Destination Charge	\$1,195.00
TOTAL PRICE	\$27,095.00

FUEL ECONOMY

Est City:26 MPG

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2019 Chevrolet Equinox AWD LS

MSRP 28,795

Buy for 23,870

$$\begin{array}{r}
 23,870 \\
 - 8,500 \text{ 14 Escape FWD} \\
 \hline
 15,370 \\
 + \\
 + \text{ with 73K}
 \end{array}$$

$$\begin{array}{r}
 23,870 \\
 - 9,000 \text{ 14 ESCAPE} \\
 \hline
 14,870 \\
 + \\
 + \text{ with 63K}
 \end{array}$$

Comes with 2 Key Fobs N/C

Each ^{extra} fob is \$ 195 + TAX
+ program

Color choices Blue, Gray, Sand, Silver, white black



2019 Chevrolet Equinox AWD LS

[Retail] 2019 Chevrolet Equinox (1XX26) AWD 4dr (4)

Standard Equipment

Mechanical

Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT (170 hp [127.0 kW] @ 5600 rpm, 203 lb-ft of torque [275.0 N-m] @ 2000 - 4000 rpm) (STD)

Transmission, 6-speed automatic, electronically-controlled with overdrive includes Driver Shift Control (STD)

GVWR, 4630 lbs. (2100 kg)

Axle, 3.87 final drive ratio (AWD only.)

Fuel, gasoline, E15

Engine control, stop-start system

Driver Shift Controls

All-wheel drive

Suspension, front MacPherson strut

Suspension, rear 4-link

Brakes, 4-wheel antilock, 4-wheel disc 16" front and rear

Brake, electronic parking

Brake lining, high-performance, noise and dust performance

Exhaust, single outlet

Mechanical jack with tools

Exterior

Wheels, 17" (43.2 cm) aluminum (STD)

Tires, P225/65R17 all-season blackwall (STD) (AWD only.)

Wheel, spare, 16" (40.6 cm) steel

Tire, compact spare, T135/70R16 blackwall

Trim, Black lower window

Active aero shutters

Headlamps, halogen composite

Headlamp control, automatic on and off with automatic delay

Glass, acoustic, laminated windshield

Glass, solar absorbing, light

Mirror caps, Black

Mirrors, outside heated power-adjustable, manual-folding

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Data Version: 7468. Data Updated: Jan 18, 2019 9:37:00 PM PST.



[Retail] 2019 Chevrolet Equinox (1XX26) AWD 4dr (4)

Exterior

Liftgate, rear manual

Door handles, body-color

Entertainment

Audio system, Chevrolet Infotainment 3 system, 7" diagonal color touchscreen, AM/FM stereo. Additional features for compatible phones include: Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Apple CarPlay and Android Auto capable. (STD)

Audio system feature, 6-speaker system

Noise control system, active noise cancellation

SiriusXM Satellite Radio, delete

Antenna, roof-mounted (Black.)

Bluetooth for phone personal cell phone connectivity to vehicle audio system (Go to my.chevrolet.com/learn to find out which phones are compatible with the vehicle.)

Chevrolet 4G LTE and available built-in Wi-Fi hotspot offers a fast and reliable Internet connection for up to 7 devices; includes data trial for 1 month or 3GB (whichever comes first) (Available Wi-Fi requires compatible mobile device, active OnStar service and data plan. Data plans provided by AT&T. Visit onstar.com for details and system limitations.)

Interior

Seats, front bucket (STD)

Seat adjuster, driver 4-way manual, fore/aft, up/down

Seat adjuster, front passenger 4-way manual

Seat, rear split-folding with center armrest

Head restraints, 2-way adjustable (up/down), front

Floor mats, carpeted front

Floor mats, carpeted rear

Steering wheel, 3-spoke, deluxe

Steering column, tilt and telescoping

Steering wheel controls, audio, phone interface and driver information center controls

Speedometer, miles/kilometers

Display, driver instrument information enhanced, monochromatic

Window, power with driver Express-Up and Down

Window, power with front passenger Express-Down

Windows, power, rear with Express-Down

Door locks, power with lock-out protection

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[Retail] 2019 Chevrolet Equinox (1XX26) AWD 4dr (4)

Interior

Keyless Open, includes extended range Remote Keyless Entry
Keyless Start, push-button
Cruise control, electronic with set and resume speed
Theft-deterrent system, unauthorized entry
Remote panic alarm
Air conditioning, semi-automatic, single-zone
Defogger, rear-window electric
Power outlet, front auxiliary, 12-volt
USB ports, 2, with auxiliary input jack, located in front center stack storage area
USB charging-only ports, 2, located in the rear of the floor console
Mirror, inside rearview manual day/night
Visors, driver and front passenger illuminated vanity mirrors, covered
Assist handle, driver
Assist handle, front passenger
Assist handles, rear outboard
Map pocket, driver seatback
Map pocket, front passenger seatback
Shift lever, urethane
Power outlet, cargo area auxiliary, 12-volt

Safety-Mechanical

StabiliTrak, stability control system with Traction Control
Daytime Running Lamps, separate cavity, LED

Safety-Interior

Air bags, dual-stage, frontal, driver and right front passenger with Passenger Sensing System, thorax side-impact, seat mounted, driver and right front passenger, roof-rail, side front and rear outboard seating positions (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

OnStar and Chevrolet connected services capable (Fleet orders receive a 3-month trial. Visit onstar.com for coverage map, details and system limitations. Services vary by model.)

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[Retail] 2019 Chevrolet Equinox (1XX26) AWD 4dr (4)

Safety-Interior

Chevrolet Connected Access with 10 years of standard connectivity which enables services such as, Vehicle Diagnostics, Dealer Maintenance Notification, Chevrolet Smart Driver, Marketplace and more (Limitations apply. Not transferable. Standard connectivity available to original purchaser for ten years from the date of initial vehicle purchase for model year 2018 or newer Chevrolet vehicles. See onstar.com for details and further plan limitations. Connected Access does not include emergency or security services. Availability and additional services enabled by Connected Access are subject to change.)

Rear Vision Camera

Rear Seat Reminder

Door locks, rear child security, manual

Teen Driver configurable feature that lets you activate customizable vehicle settings associated with a key fob, to encourage safe driving behavior. It can limit certain vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

Tire Pressure Monitor, manual learn with Tire Fill Alert (Does not apply to spare tire.)

Horn, dual-note

WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Drivetrain Note: Qualified Fleet Purchases: 5 Years/100,000 Miles

Corrosion Years (Rust-Through): 6

Corrosion Years: 3

Corrosion Miles/km (Rust-Through): 100,000

Corrosion Miles/km: 36,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

Roadside Assistance Note: Qualified Fleet Purchases: 5 Years/100,000 Miles

Maintenance Note: 1 Year/1 Visit

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[Retail] 2019 Chevrolet Equinox (1XX26) AWD 4dr (4)

Window Sticker

SUMMARY

[Retail] 2019 Chevrolet Equinox (1XX26) AWD 4dr LS w/1LS

MSRP:\$27,600.00

Interior:Medium Ash Gray, Premium Cloth seat trim

Exterior 1:Storm Blue Metallic

Exterior 2:No color has been selected.

Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT

Transmission, 6-speed automatic, electronically-controlled with overdrive

OPTIONS

CODE	MODEL	MSRP
1XX26	[Retail] 2019 Chevrolet Equinox (1XX26) AWD 4dr LS w/1LS	\$27,600.00
OPTIONS		
1LS	LS Preferred Equipment Group	\$0.00
5CY	Tires, P225/65R17 all-season blackwall	\$0.00
AR9	Seats, front bucket	\$0.00
FE9	Emissions, Federal requirements	\$0.00
FX6	Axle, 3.87 final drive ratio	\$0.00
G35	Storm Blue Metallic	\$0.00
H72	Medium Ash Gray, Premium Cloth seat trim	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system, 7" diagonal color touchscreen, AM/FM stereo.	\$0.00
LYX	Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT	\$0.00
MNH	Transmission, 6-speed automatic, electronically-controlled with overdrive	\$0.00
RSB	Wheels, 17" (43.2 cm) aluminum	\$0.00

SUBTOTAL	\$27,600.00
Adjustments Total	\$0.00
Destination Charge	\$1,195.00
TOTAL PRICE	\$28,795.00

FUEL ECONOMY

Est City:25 MPG

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